

IN THE SUPREME COURT OF FLORIDA

THE FLORIDA BAR,

Complainant,

v.

DARIN JAMES LENTNER,

Respondent.

Supreme Court Case
No. SC13-390

The Florida Bar File
No. 2008-51,56(17B)

THE FLORIDA BAR'S REPLY AND CROSS-ANSWER BRIEF

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PRELIMINARY STATEMENT

The Respondent, Darin James Lentner, is seeking review of a Report of Referee recommending a two year suspension.

Complainant will be referred to as The Florida Bar, or as The Bar. Darin James Lentner, Respondent, will be referred to as Respondent, throughout this brief.

References to the Report of Referee shall be by the symbol RR followed by the appropriate page number (e.g., RR 1).

References to specific pleadings will be made by title. Reference to the transcript of the final hearing are by symbol TR, followed by the appropriate page number (e.g., TR 1).

References to Bar exhibits shall be by the symbol TFB Ex. followed by the appropriate exhibit number (e.g., TFB Ex. 10).

STATEMENT OF THE CASE AND FACTS

In order to highlight and clarify the facts of this case, the Bar submits this statement.

The Florida Bar filed its Complaint against Respondent, Darin Lentner, on or about March 13, 2013, charging Respondent with violating numerous Rules Regulating The Florida Bar. The allegations concerned Respondent's ethical misconduct during his participation in a secret settlement with Progressive Insurance Company ("Progressive"). The Florida Bar also filed Complaints against Harley Kane, Charles Kane, Gary Marks and Amir Fleischer. Respondents Harley Kane and Charles Kane's cases were consolidated for trial with Respondent.

On or about June 17, 2013, County Judge Curtis L. Disque, was initially appointed as Referee. As a result of scheduling conflicts, County Judge Disque requested that the Chief Judge reassign the case to a new Referee. On or about February 2, 2014, Senior Judge George Shahood was appointed to preside over the proceedings.

Respondent was represented by John P. Seiler. The Florida Bar was represented by David B. Rothman and Jeanne T. Melendez, Special Counsel, and by Ghenete Elaine Wright Muir and Alan A. Pascal, Bar Counsel.

On April 14, 2014, Respondent filed a Motion to Dismiss Due to Limitations on Actions and Delay of Prosecution. A hearing on the Motion was held on July 7, 2014. The Referee denied the Motion on July 31, 2014.

On July 1, 2014, The Florida Bar filed its Motion for Summary Judgment. The Respondent filed his Affidavit in Opposition on July 23, 2014 and a Memorandum in Opposition on July 25, 2014. A hearing on the Motion was held on August 4, 2014. This Referee entered an Order denying The Florida Bar's Motion for Summary Judgment on August 8, 2014.

The guilt phase of the Final Hearing commenced on August 18, 2014 and continued on August 19-22, August 25-28 and October 14 and 16, 2014. The Referee heard the testimony of the Bar's witnesses: Todd Stewart, William Hearon, Harley Kane, Charles Kane and Darin Lentner. In addition, transcript excerpts of testimony of the following individuals were offered by the Bar and admitted into evidence: Joshua Smith, James Kirvin and Francis Anania.

The Referee also heard the testimony of Respondent's witnesses: Respondent and transcript excerpts of James Kirvin.

At the conclusion of the hearing, the Referee found that Respondent had violated Rules 3-4.3, 4-1.4(b), 4-1.5(f)(5), 4-1.7(b), 4-1.7(c), 4-1.8(g) and 4-8.4(c)

of The Rules Regulating The Florida Bar. The Referee found Respondent did not violate Rules 4-1.4(a), 4-1.7(a) and 5-1.1(f).

The Florida Bar's Memorandum Regarding Sanctions was filed on December 29, 2014, requesting disbarment, restitution and forfeiture of fees. On January 6, 2015, the Respondent filed his Memorandum Regarding Sanctions, requesting a 60 day suspension. The Florida Bar filed its Reply on January 7, 2015. The Respondent filed a Supplemental Memorandum Regarding The Florida Bar's Request for Sanctions on January 15, 2015. The sanctions phase of the Final Hearing commenced on January 9, 2015 and continued on January 21 and February 26, 2015.

The Referee issued his Report of Referee on June 8, 2015. The trial transcript was filed with the Court on June 11, 2015.

In his report, the Referee recommended that Respondent be suspended from the practice of law for two years (RR 30). The Florida Bar appeals the recommended two year suspension against Respondent, Darin Lentner, and argues that based on Respondent's conduct disbarment is the appropriate discipline.

The ethical misconduct found by the Referee stems from Respondent's involvement with a secret settlement with Progressive. At the time of the secret settlement and the additional allegations within The Florida Bar's Complaint the

Respondent was associated with the firm Laura M. Watson, P.A. d/b/a Watson & Lentner (hereinafter “Watson & Lentner”). Respondent did not have an ownership interest in the Watson & Lentner law firm, however, marketing materials distributed to prospective clients described the Respondent as a “partner” of the firm (RR 5) (TFB Ex. 1).

Commencing in approximately 2001, Watson & Lentner and two other personal injury protection (PIP) law firms began to pool their resources and jointly solicit healthcare providers as clients to be represented in PIP claims against insurance companies (TFB Ex. 1) (RR 5) (TR 44). The three firms “assume[d] joint legal responsibility” to the clients (TFB Ex. 1(A)) (RR 6) (TR 37-38, 193-97).

The PIP law firms investigated the PIP cases and discovered that Progressive was systematically denying valid insurance claims for their clients (RR 6) (TR 48, 190). Respondent’s law firm and the other two PIP law firms filed bad faith claims for their clients by filing bad faith Civil Remedy Notices with the Florida Department of Insurance (RR 6) (TFB Ex. 10) (TR 52-55, 58-59, 69, 203-24). The PIP lawyers decided to hire Todd Stewart and later Larry Stewart and William Hearon (“bad faith lawyers”) to file and litigate these bad faith suits against Progressive (RR 6) (TR 44-52, 59-60, 74-75, 85, 189-190, 203, 214-215, 115-56). The PIP lawyers and the bad faith lawyers agreed on the following contingency fee:

the PIP lawyers would receive 100% of any fees collected from the underlying PIP benefit cases; there would be a 40% contingency fee from any bad faith cases with the bad faith lawyers receiving 60% and the PIP lawyers receiving 40% of the fees collected (RR 6) (TFB Ex. 1) (TR 207, 220-21).

Eventually, a bad faith lawsuit was filed against Progressive (the “Goldcoast” case) naming 37 PIP clients as plaintiffs. Fishman & Stashak, M.D., P.A. d/b/a Goldcoast Orthopedics et al., v. Progressive Bayside Insurance Company, et al, Case No. CA-01-11649 (TFB Ex. 2) (TR 85-86) (RR 6-7). The three PIP law firms executed additional attorney fee contracts with the bad faith lawyers agreeing to jointly represent each of the 37 clients in that litigation (TFB Ex. 11, 14) (RR 7) (TR 976, 1156, 1198, 1791-94).

For over two years, the bad faith lawyers litigated the cases against Progressive. The PIP law firms, including Watson & Lentner, continued to litigate their clients’ underlying PIP claim cases and sought to preserve potential bad faith claims of the PIP clients when settling individual PIP cases. During the negotiations of PIP cases for Watson & Lentner clients, Respondent and Laura Watson informed Progressive representatives that they did not have authority to resolve the bad faith claims and that bad faith claims needed to be resolved via negotiations with Larry Stewart (RR 7) (TFB Ex. 21).

During the course of the litigation against Progressive, the PIP lawyers provided the bad faith lawyers with a list of 441 healthcare provider clients to be used in settlement negotiations. Progressive vigorously defended the case and refused to produce vital internal documents. However, through persistent litigation, the bad faith lawyers finally obtained a key ruling compelling Progressive to produce internal documents, that opened the door to settlement negotiations (RR 7) (TFB Ex. 16, 17, 18, 19, 26) (TR 309-317).

In early 2004, the bad faith lawyers entered into settlement negotiations with Progressive regarding the universe of bad faith claims of all 441 clients, not just the 37 named clients in the Goldcoast case. The Respondent and the other PIP lawyers were aware of and consented to these settlement negotiations (RR 8) (TFB Ex. 12, 20) (RR 7) (TR 260-267, 335-338). The Watson & Lentner law firm emailed a list of its PIP clients to Larry Stewart to ensure that its clients were included in the settlement negotiations (RR 8) (TFB Ex. 7, 12) (TR 249-253, 260-267, 295-298, 301, 1349-1350). Progressive later indicated that it wanted to expand negotiations to include the PIP benefit claims of all of the clients. The Respondent and the other PIP lawyers agreed and gave the bad faith lawyers authority to negotiate both sets of claims at a mediation with Progressive in April 2004 (RR 8) (TFB Ex. 12, 20, 28, 29) (TR 324-329, 367-374, 377, 381, 386-390, 934). Before the mediation, the

Respondent agreed to a modification of the fee division agreement on behalf of the Watson & Lentner law firm. Respondent agreed to give the bad faith lawyers 75% of attorney fees on any bad faith recovery in the event the bad faith lawyers were able to settle the PIP benefit claims (RR 8) (TR 386-290, 1452-1454).

The Respondent attended the April 19, 2004 mediation along with Larry Stewart, William Hearon and two of the Respondent's clients in the Goldcoast case: Doctors Fishman and Stashak (RR 8) (TR 395). Progressive offered \$3.5 million to settle the universe of bad faith claims of all the clients (RR 9) (TR 408-411). Drs. Fishman and Stashak rejected the offer and neither the bad faith claims nor the PIP benefit claims were settled (RR 9) (TFB Ex. 31) (TR 411-413).

Larry Stewart sent an email to the PIP attorneys following the mediation, informing them about the mediation, the \$3.5 million offer and that the bad faith lawyers "are in the process of resetting our Motion to Compel for hearing" to obtain the internal documents from Progressive. (RR 9) (TFB Ex. 31). On April 22, 2004, the Respondent sent an email to Larry Stewart and William Hearon stating "both of you did an excellent job at the mediation" and that he could not "think of one thing we should [sic] have done differently."

Respondent informed the bad faith lawyers that Doctors Fishman and Stashak were "concerned that their interest in any bad faith settlement is getting

diluted by the number of potential claims,” he also “concede[d] that any potential settlement is enhanced by the number of claims and providers willing to sign a release.” He further stated that “it has always been my perception that the named plaintiff’s should be entitled to a greater share of any recovery...” (RR 9) (TR 1469) (TFB Ex. 32). Larry Stewart replied that their concern was “premature” and that the distribution could be made in any formula once everyone agrees on the formula: “[t]he key is that everything is totally transparent and all health care providers are informed and sign off on it” (RR 9) (TFB Ex. 34).

On May 6, 2004, the Motion to Compel hearing was held and Progressive lost its last effort to prevent the production of its internal documents (RR 10) (TFB Ex. 33, 34, 35, 36, 37, 38) (TR 429-435). Although the Respondent had consistently told Progressive that negotiations of the bad faith claims needed to be with Larry Stewart (RR 10) (TFB Ex. 21), the Respondent and the other PIP lawyers went behind the backs of the bad faith lawyers and secretly negotiated a settlement with Progressive for a global settlement for all of their clients’ claims, including the bad faith claims (RR 10) (TFB Ex. 40) (TR 435-442, 450-452).

During the secret settlement negotiations, Progressive offered aggregate, undifferentiated lump sums to each of the three PIP law firms, totaling \$14.5 million as a settlement of all of their bad faith claims, PIP claims and attorneys’ fees

(RR 10) (TFB Ex. 39). On Friday, May 14, 2004, the Respondent accepted Progressive's \$4 million offer to settle all of Watson & Lentner's cases against Progressive (RR 10) (TR 1483-1486). When the Respondent agreed to accept the \$4 million, Respondent was aware that Progressive was requiring general releases from the clients, including the release of all potential bad faith claims (RR 10, 11) (TR 1490, 1492).

On Sunday, May 16, 2004, Respondent and all of the other PIP lawyers excluded the bad faith lawyers and met with the Progressive legal team to draft a Memorandum of Understanding (hereinafter "MOU") (RR 11) (TFB Ex. 29) (TR 1003, 1010-1013, 1015, 1194-96, 1201, 1201-1213, 1215-1218, 1350-51, 1355, 1490-1493). The MOU released all claims and attorneys' fees but did not specify how the undifferentiated funds of the settlement should be allocated (RR 11) (TR 452-453, 457-462, 1228, 1255). The only requirement to trigger payment under the MOU was to deliver releases from 100% of the named Goldcoast case plaintiffs and 80% of the remaining PIP clients of all three PIP law firms (RR 11) (TFB Ex. 39). The MOU also required that Watson & Lentner and the other PIP law firms agree to "defend, indemnify and hold THE PROGRESSIVE ENTITITES harmless from all claims" of their own clients (RR 11) (TFB Ex. 39 at p. 11).

The Respondent and the other PIP lawyers met with Larry Stewart several days later and offered only \$300,000.00 to compensate all three bad faith law firms (RR 12) (TR 440-443, 445, 1029-1030, 1228-1230, 1355). The PIP lawyers refused to disclose the details of the settlement only sharing that the cases had been settled without specifically allocating any settlement proceeds for the bad faith claims (RR 12) (TR 443-444, 1230-1231). Larry Stewart did not accept the offer and warned the PIP lawyers that settlement was improper as it did not specifically allocate proceeds to the bad faith claims (RR 12) (TR 463-1230).

On May 28, 2004, the bad faith lawyers wrote to the named plaintiffs in the Goldcoast case informing them that their legal rights regarding their bad faith claims may have been “compromised or even sacrificed,” due to the actions of the PIP lawyers (RR 12) (TFB Ex. 43). The bad faith lawyers sent the PIP lawyers a copy of their May 28th letter requesting that the PIP lawyers send the letter to all of their PIP clients because the bad faith lawyers only had addresses for the Goldcoast clients (RR 12) (TFB Ex. 45). The Respondent did not forward the letter to the Watson & Lentner PIP clients. Instead, on June 1, 2004, in an attempt to get the releases under the MOU, Respondent signed a letter entitled “Notice of Disagreement Between Counsel,” that was sent out to all Watson & Lentner clients who were in the Goldcoast case (RR 12) (TFB Ex. 46) (TR 1501-1502). The letter

contained misleading statements about the bad faith attorneys and the mediation with Progressive.

After the meeting with Larry Stewart, Charles Kane became concerned that the MOU had failed to differentiate the settlement and instructed one of the other PIP lawyers to go back to Progressive to work on the numbers (RR 13) (TR 1227-1228). On June 16, 2004, the MOU was amended to allocate \$1.75 million of the settlement proceeds to the bad faith claims of the now 36 remaining named plaintiffs in the Goldcoast case (RR 13) (TR 1227-1228, 1508-1509). The Amendment to Memorandum of Understanding (Hereinafter “AMOU”) was signed by Laura Watson on behalf of the Watson & Lentner law firm (RR 13) (TFB Ex. 48). The AMOU failed to specifically allocate any monies to the bad faith claims of the nearly 400 remaining clients who were not named in the Goldcoast case. It was still left up to the PIP lawyers to determine how much of the remaining settlement proceeds would be paid to the non-Goldcoast PIP clients and how much would be taken as attorneys’ fees (RR 13). The Respondent’s firm and the other two PIP firms decided the non-Goldcoast PIP clients would only be paid the amount of PIP benefits actually owed to them by Progressive plus interest (RR 13, 14) (TR 985-986, 988, 990-992, 1358). After paying costs the remaining monies would be taken as attorneys’ fees. Thus, the non-Goldcoast case PIP clients would not receive any

compensation for their bad faith claims, although they were required to release those claims. In addition to the Respondent and all of the other PIP lawyers agreeing to defend Progressive against their own clients, a clause was added absolving Progressive of any responsibility relating to disbursement of funds under the settlement (RR 14) (TFB Ex. 48, p. 3) (TR 519-520).

The Respondent had the responsibility of communicating with all of the Watson & Lentner clients to inform them of the settlement and obtain releases from them in order to trigger payment under the AMOU (RR 14) (TR 1497-1504, 1632-1638). The Respondent signed letters sent to his clients (RR 14) (TFB Ex. 44, 46, 50, 53). Further, the Respondent testified during the final hearing that he personally called every client (RR 14) (TR 1503-1504, 1637-1638). However, the clients were not informed of the conflicts of interests created by the MOU/AMOU, the total amount of the settlement, the amount of attorneys' fees the firm intended to take from the undifferentiated settlement proceeds, the value of the clients' bad faith claims and that Progressive had previously offered money to settle all the bad faith claims (RR 14, 15) (TFB Ex. 44, 46, 50, 53) (TR 1503-1507, 1653-58). In addition, the clients were never provided with closing statements (RR 15) (TR 1513).

Another conflict was created when the Respondent and Laura Watson created a secret side deal with Goldcoast Orthopedics (RR 15) (TFB Ex. 49). This secret

side deal provided that Goldcoast Orthopedics would receive the largest portion of the settlement proceeds. The Respondent failed to disclose this arrangement with the other plaintiffs in the Goldcoast case (RR 15) (TFB Ex. 5, p. 11). After the required amount of releases were obtained, Respondent's law firm received \$3,075,000.00 from Progressive. Respondent's firm deducted \$190,736.00 in costs, paid the PIP clients \$361,470.00 for the PIP claims plus interest and took \$2,522,792.00 in attorneys' fees (RR 15) (TFB Ex. 77). Once the PIP law firms received the settlement proceeds they discharged the bad faith lawyers and filed a Notice of Voluntary Dismissal with Prejudice ending the Goldcoast litigation (RR 15) (TFB Ex. 54, 55, 56 and 57) (TR 533-535).

The bad faith lawyers soon thereafter filed suit against the Respondent and the other PIP lawyers and law firms for quantum meruit and/or unjust enrichment and fraud in the inducement in the case styled Stewart Tilghman Fox & Bianchi, P.A., a professional association; and Todd S. Stewart, P.A., a professional association, v. Kane & Kane, Laura M. Watson, P.A. d/b/a Watson & Lentner, a professional corporation; and Charles J. Kane, Harley N. Kane, Laura M. Watson, and Darin J. Lentner, individually, Case No. 2004-CA006138, in the Circuit Court of the Fifteenth Judicial Circuit of Florida in and for Palm Beach County. (hereinafter "Unjust Enrichment case") (RR 15) (TFB Ex. 5).

In June 2004, after filing the lawsuit, the bad faith lawyers sought a temporary restraining order to freeze the attorneys' fees received by Watson & Lentner and the other PIP lawyers received from the secret settlement. The court denied the injunction finding that there was an adequate remedy at law (RR 16) (TR 543). Counsel for the bad faith lawyers sent a letter notifying counsel for the PIP lawyers that the proceeds should be treated as disputed funds under the Florida Bar Rule 5-1.1(f) (RR 16) (TFB Ex. 59) (TR 544-545). The PIP lawyers were advised by their counsel that they were not required to treat the proceeds as disputed funds (TR 1961-1965) and the funds were transferred from the firm's trust account to the firm's operating account and disbursed (RR 16) (TFB Ex. 64, 64A). The PIP lawyers and the bad faith lawyers litigated the Unjust Enrichment case for over four years, but after a two month bench trial in 2008, the trial court ruled in favor of the bad faith attorneys as to their quantum meruit/unjust enrichment claim (RR 16) (TFB Ex. 5, p. 21-22) (TR 545). The trial court found that:

The bad faith claims were an important pressure point on Progressive, they represented the biggest damage threat, they were a driving force behind the settlement, and their release was one of the principal considerations of the settlement. Moreover, it was Plaintiffs' [bad faith lawyers] labor that made a global settlement of the PIP claims possible. In addition to being disproportionately rewarded, Defendant law firms' [PIP lawyers] after the fact conduct and methodology in settling the "bad faith" claim – also amount to circumstances that make it unjust for Defendant law firms [PIP lawyers] to retain the benefits Plaintiffs [bad faith lawyers] conferred...In addition, the evidence establishes that Defendant

law firms [PIP lawyers] unfairly deprived Plaintiffs [bad faith lawyers] of a fee by ignoring multiple conflicts of interest, misrepresenting the terms of the settlement to the Plaintiffs [bad faith lawyers], misrepresenting the terms of the settlement to the clients to obtain the releases to trigger payment, manipulating the allocation of the settlement to obtain most of it as attorneys' fees, and by discharging the Plaintiffs [bad faith lawyers] for no reason (RR 16-17).

The trial court found the Watson & Lentner law firm liable to the bad faith lawyers in the amount of \$981,792.00 plus interest (TFB Ex. 5, pp. 20-22). While the trial court declined to hold the Respondent personally liable to the bad faith lawyers there was no evidence presented as to how much money if any Respondent received. Subsequently, the bad faith lawyers obtained evidence that the Respondent had received payments and disbursements from the Watson & Lentner law firm. Respondent received a total of \$1,127,500.00 within one year after the Progressive settlement proceeds were deposited into the Watson & Lentner operating account (RR 17, 18) (TFB Ex. 64). The Respondent also agreed to accept 50% of the liabilities arising from the judgment in the civil case in a Letter of Agreement between Respondent, Laura Watson and the Watson & Lentner law firm dated April 19, 2005 (RR 18) (TFB 101). The Respondent has not restituted the bad faith lawyers (RR 18).

Based on the factual findings by the Referee and the severity of the misconduct by Respondent, the Respondent should be disbarred.

ARGUMENT

The Referee correctly found that Respondent individually benefitted from the Progressive settlement. The final hearing in this matter took place six years after the civil case and included additional evidence to support the finding that Respondent was not merely an employee of Watson & Lentner, P.A., but that he also wrongfully benefit financially from the Progressive settlement.

The Referee made very specific findings regarding Respondent's multiple acts of dishonesty and deceit in his dealings with his clients and the bad faith lawyers. The Respondent was solely motivated by greed and completely ignored his ethical obligations to his clients and the bad faith lawyers.

The Referee found that Respondent directly contacted and deceived his very own clients so that his clients would agree to the settlement and Progressive would release the proceeds to Respondent. The Respondent withheld vital information from his clients in order to get as much money as possible for himself. In order to further his own interests, Respondent failed to tell his clients the total amount of the settlement, the amount of attorneys' fees the firm planned to take, the value of the clients' bad faith claims nor the conflicts of interests created by the MOU/AMOU.

Respondent created another blatant conflict of interest, and was once again dishonest with his own clients and deceived them, by participating in a secret side

deal with Goldcoast Orthopedics that provided the largest portion of the Goldcoast settlement proceeds to be distributed to Goldcoast Orthopedics.

The Referee further found that Respondent committed acts “contrary to honesty and justice” in connection with the secret settlement with Progressive. Respondent was clearly dishonest and deceitful when he knowingly and actively participated in the secret settlement while excluding the bad faith lawyers from the settlement. Respondent attended the meeting where the PIP lawyers offered Larry Stewart only \$300,000.00 to compensate the three bad faith law firms.

The findings, the case law, and the Standards for Imposing Lawyer Sanctions support disbarment.

ISSUES

I.

THE REFEREE PROPERLY FOUND THAT RESPONDENT INDIVIDUALLY BENEFITTED FROM THE PROGRESSIVE SETTLEMENT AND PROPERLY ORDERED RESPONDENT TO PAY \$856,789.00 TO THE CLIENTS' SECURITY FUND.

II.

THE REFEREE'S FINDINGS THAT THE RULES REGULATING THE FLORIDA BAR WERE VIOLATED ARE CLEARLY SUPPORTED BY THE RECORD, ARE NOT CLEARLY ERRONEOUS, AND SHOULD THEREFORE BE UPHELD.

III.

DISBARMENT IS THE APPROPRIATE SANCTION GIVEN RESPONDENT'S MULTIPLE ACTS OF DISHONESTY AND DECEIT.

ISSUE I

THE REFEREE PROPERLY FOUND THAT RESPONDENT INDIVIDUALLY BENEFITTED FROM THE PROGRESSIVE SETTLEMENT AND PROPERLY ORDERED RESPONDENT TO PAY \$856,789.00 TO THE CLIENTS' SECURITY FUND.

The Respondent has raised the argument during the Bar's case that Respondent never individually benefited from the Progressive settlement. This argument was clearly rejected by the Referee. The Referee found " [a]lthough, Respondent did not have an ownership interest in the firm, in marketing materials distributed to prospective clients, Respondent was described as a "partner" of Watson & Lentner." (RR 5) (TFB Ex. 1). The Referee further noted "...subsequent to entry of the Final Judgment in the civil case, the bad faith lawyers were able to obtain evidence that Mr. Lentner received payments and disbursements on his behalf from the Watson & Lentner firm operating account, totaling \$1,127, 500.00, within one year after the proceeds of the Progressive settlement were deposited into the operating account." (RR 18) (TFB Ex 64). Furthermore, the Referee found that Respondent "agreed to accept personal responsibility for 50% of the liabilities arising from the judgment in the civil case." (RR 18) (TFB Ex. 101).

The Referee properly ordered Respondent to pay \$856,789.00 to the Clients' Security Fund. The Standards for Imposing Lawyer Sanctions 2.8(a) and 2.8(g)

clearly empower a Referee to make such a ruling. The Standards for Imposing Lawyer Sanctions 2.8 reads: “Other sanctions and remedies which may be imposed include: (a) restitution and (g) other requirements that the state’s highest court or disciplinary board deems consistent with the purposes of lawyer sanctions.”

In conclusion, the Referee properly found that Respondent individually benefitted from the Progressive settlement and properly ordered Respondent to pay \$856,789.00 to the Clients’ Security Fund.

ISSUE II

THE REFEREE’S FINDINGS THAT RESPONDENT VIOLATED THE RULES REGULATING THE FLORIDA BAR ARE CLEARLY SUPPORTED BY THE RECORD, ARE NOT CLEARLY ERRONEOUS, AND SHOULD THEREFORE BE UPHELD.

In considering Respondent’s argument and evaluating the Referee’s findings of fact, the Court should follow the principles articulated in The Florida Bar v. Dubbeld, 748 So. 2d 936, 940 (Fla. 1999):

A referee’s findings of fact regarding guilt carry a presumption of correctness that should be upheld unless clearly erroneous or without support in the record. The Florida Bar v. Beach, 699 So. 2d 657, 660 (Fla. 1997). If the referee's findings are supported by competent, substantial evidence, this Court is precluded from reweighing the evidence and substituting its judgment for that of the referee. The Florida Bar v. Bustamante, 662 So. 2d 687, 689 (Fla. 1995). The party contending that the referee's findings of fact and conclusions as to guilt are erroneous carries the burden of demonstrating that there is no evidence in the record to support those findings or that the record evidence clearly contradicts the conclusions. The Florida Bar v. Miele, 605 So. 2d 866, 868 (Fla. 1992).

Accordingly, it is Respondent’s burden to prove that there is no record evidence to support the Referee’s findings, or that such evidence contradicts his conclusions. He has met neither burden in his Answer and Cross-Initial Brief. To the contrary, the record is replete with evidence to support the Referee’s findings that Respondent is guilty of ethical misconduct. Respondent's Answer and Cross-

Initial Brief essentially raises factual arguments that were previously made at the final hearing and rejected by the Referee.

Respondent claims that the Referee erred in finding there was an aggregate settlement because each PIP client received 100% of the amount due pursuant to their contracts with Watson & Lentner, PA. In order for there to be error, there must be no evidence in the record to support that finding. However, the evidence clearly establishes that there was an aggregate settlement (RR 20-21). There was clear and convincing evidence that the settlement was a release of both PIP and bad faith claims and Respondent failed to compensate his clients for their bad faith claims.

As the Referee noted:

It was an aggregate settlement on multiple levels. That lump sum was payment for release of both PIP and bad faith claims, as well as attorneys' fees for the three PIP law firms and the bad faith lawyers. The allocation of the settlement funds between the clients' recoveries and the attorneys' fees was left up to the PIP lawyers, including Harley Kane. The PIP lawyers, including Charles Kane, not Progressive were the ones who decided how much each client would be offered under the settlement. The PIP lawyers, including Charles Kane, were the ones who decided not to compensate the non-Goldcoast case PIP clients even one penny for the release of their bad faith claims. Except for greed, there was nothing, including the MOU and AMOU, that prevented the PIP law firms from allocating additional money from the settlement to the non-Goldcoast case clients of each of the three law firms (RR 20).

Next, Respondent claims that he did not violate Rule 4-1.7(b) and (c) or 4-1.4(b) of the Rules Regulating The Florida Bar because he made disclosures to his clients. However, the Referee found: “Darin Lentner’s duty to his clients was to explain the settlement ‘to the extent reasonably necessary to permit the client to make informed decisions regarding the representation.’ Rule 4-1.4(b). He did the opposite. He withheld from his clients nearly all the information about the settlement with Progressive, entirely to further his interests.” (RR 22).

The Referee further found: “The clients should have been informed that their bad faith claims had value, that Progressive had already offered \$3.5 million for those claims with an indication there was much more in the offing, that the clients would receive 60% of all bad faith damages, that the total settlement was \$14.5 million and that the PIP lawyers claimed the vast majority of the proceeds as attorneys’ fees.” (RR 23).

Respondent also claims that he had a responsibility to keep his clients’ confidences. However, the Referee found to the contrary, that Respondent had a duty to explain the settlement to all of his clients, whether they were with the Goldcoast case or solely clients of Watson & Lentner (RR 22-23). The Referee found that the Respondent violated his duty to his clients by very deliberately keeping them in the dark in order to preserve as much money as possible for

attorneys fees. The Referee specifically noted: “In obtaining the releases necessary to effectuate the settlement, he did not inform the clients of the material facts as required by Rule 4-1.4(b), Rules of Discipline; i.e., the total amount of the settlement, the amount of attorneys’ fees they intended to take, the value of the clients’ bad faith claims or that Progressive had already offered money to settle those claims.” (RR 22-23).

Respondent further claims that he did not violate Rule 4-8.4(c) and Rule 3-4.3 of the Rules Regulating The Florida Bar. The Referee, however, found that Respondent was dishonest and deceitful when he actively participated in the secret settlement resolving the Progressive case behind the backs of the bad faith lawyers. The Referee found that Respondent was dishonest and deceitful when he misled his clients and when he created the side deal with Goldcoast Orthopedics (RR 14-15). “In addition to misleading his clients, there is clear and convincing evidence Darin Lentner committed acts ‘contrary to honesty and justice’ in his dealings with the bad faith lawyers in connection with the secret settlement with Progressive. He knew about and went along with the exclusion of the bad faith lawyers from the settlement.” (RR 26).

The Referee's findings that Respondent violated the Rules Regulating The Florida Bar are clearly supported by the record, are not clearly erroneous, and therefore should be upheld.

ISSUE III

DISBARMENT IS THE APPROPRIATE SANCTION GIVEN RESPONDENT'S MULTIPLE ACTS OF DISHONESTY AND DECEIT IN THE PROGRESSIVE SETTLEMENT.

Respondent asserts in his Answer and Cross-Initial Brief that disbarment is not supported in the Referee's Report and has no reasonable basis in existing case law. The Referee's Report, however, details Respondent's egregious and multiple acts of misconduct that warrant disbarment. Additionally, the case law does clearly support disbarment for Respondent's egregious and numerous acts of misconduct.

The Referee found the following specific egregious misconduct regarding the Respondent:

- Darin Lentner directly participated in entering into the MOU and AMOU which created a series of inherent conflicts. There were conflicts of interest between various groups of clients, between the clients and the PIP lawyers and between the PIP lawyers and the bad faith attorneys.
- The PIP lawyers, including Darin Lentner, not Progressive, were the ones who decided how much each client would be offered under the settlement. The PIP lawyers, including Darin Lentner, were the ones who decided not to compensate the non-Goldcoast case PIP clients even one penny for the release of their bad faith claims.
- The PIP lawyers, including Darin Lentner, were the ones who decided how much money they would take as attorneys' fees from the aggregate settlement sum received from Progressive. Therein lies the ultimate conflict. The settlement pitted the lawyers' interest against the

interests of their own clients. The less the clients received, the more the PIP attorneys received.

- The most egregious violation occurred when Darin Lentner abandoned the bad faith claims of his non-Goldcoast case clients, who received absolutely nothing for those claims, in order to obtain substantial attorneys' fees for himself and Laura Watson.
- Darin Lentner never told his clients that his firm ultimately received more than \$3 million from Progressive, of which only approximately \$361,470 was paid to the clients, \$190,736 was paid in cost reimbursement, but more than \$2.5 million was kept as attorneys' fees.
- Darin Lentner also signed the "Notice of Disagreement of Counsel" letter sent to the Goldcoast clients that contained misleading statements and false accusations against the Stewart bad faith team. (TFB Exhibits 46 and 50).
- Darin Lentner knowingly went along with the discharge of the Stewart team without cause, the cancellation of the sanction hearing involving Progressive and dismissal of the Goldcoast case with prejudice. He also refused to disclose any of the terms of the settlement to Larry Stewart and the other bad faith attorneys until ordered by the court to disclose the MOU. In the civil proceedings, Darin Lentner vigorously fought having to pay to the bad faith attorneys any money he received from the settlement (RR 20-27).

The Referee cited in his Report of Referee that he considered The Florida Bar v. St. Louis, 967 So. 2d 108 (Fla. 2007). In St. Louis, this Court increased St. Louis's discipline from a 60 day suspension to disbarment. During the representation of several clients against DuPont Corporation, St. Louis entered a secret "engagement agreement" with DuPont as part of the

settlement. This agreement required St. Louis and his firm to refrain from bringing any additional suits against DuPont. St. Louis entered into the secret agreement solely for his own financial gain. His firm was paid over \$6 million for entering into the agreement. St. Louis failed to disclose the existence of an engagement agreement to his clients and thus failed to keep his clients informed. Further, the agreement required St. Louis to form an attorney-client relationship with DuPont, while St. Louis was still representing his clients. St. Louis was also dishonest with a judge and The Florida Bar. As the Court increased the sanction from a 60 day suspension to a disbarment the Court noted that St. Louis “engaged in several acts of dishonesty.” Id. at 122.

As in St. Louis, the Respondent in the instant case engaged in several acts of dishonesty, was motivated by greed, and his conduct therefore warrants disbarment.

Respondent further claims that the Referee erred in finding that there was a dishonest or selfish motive, pattern of misconduct, false statements during the disciplinary process, substantial experience in the practice of law, and indifference to making restitution. Not only do the specific findings by the Referee support disbarment but so does the existence of aggravating or mitigating circumstances. *See* The Florida Bar v. Marrero, 157 So. 3d 1020, 1026 (Fla. 2015). (“The referee

shall . . . make findings of fact regarding possible aggravating and mitigating factors. . . .”); The Florida Bar v. Greene, 926 So. 2d 1195, 1201 (Fla. 2006) (“[A] presumptive sanction under the Standards are subject to aggravating and mitigating circumstances.”); *see also* The Florida Bar v. Abrams, 919 So. 2d 425, 430-31 (Fla. 2006); and The Florida Bar v. Kavanaugh, 915 So. 2d 89, 94 (Fla. 2005).

First, the Referee did not err in finding that Respondent had a dishonest or selfish motive. The Respondent was clearly dishonest and selfish as he participated in the secret settlement behind the backs of the bad faith lawyers and deliberately kept his very own clients in the dark so that he could have a greater financial benefit from the settlement. The Referee found: “. . .he sacrificed the rights of all of the clients, both PIP and the Goldcoast plaintiffs, when the majority of the settlement money went into his and Laura Watson’s pockets as PIP fees rather than to pay the clients the value of their bad faith claim.” (RR 21).

The Referee also properly found that Respondent had engaged in a pattern of misconduct. From his deceptive dealings with the bad faith lawyers, to misleading his very own clients and creating a side deal with Goldcoast Orthopedics Respondent had clearly engaged in a pattern of misconduct (RR 10-15, 17-18 and 20-27).

The Referee further properly found that Respondent was not truthful during his trial testimony at the final hearing. Respondent's position is directly contrary to the Referee's findings. Specifically, in his Answer and Cross-Initial Brief, Respondent stated that there was never an aggregate settlement in this case; and Respondent also denies that the funds received after the Progressive settlement actually came from the Progressive settlement proceeds. Both assertions are clearly contrary to the Referee's findings (RR 17, 20).

The Respondent also claims that the Referee erred in finding that he had substantial experience in the practice of the law. However, at the time of the PIP bad faith litigation the Respondent had practiced law for over a decade. Respondent refers to his lack of experience in the substantive area of law; however, Respondent's misconduct revolves around being dishonest and deceptive thus his lack of knowledge of the area of law is irrelevant.

Finally, the Referee appropriately found that Respondent has shown an indifference to making restitution. The Respondent was first asked to retribute the bad faith lawyers in 2004 and over a decade later still has not restituted the bad faith lawyers. That is clear and convincing evidence of an indifference to make restitution. The Referee specifically found: "Darin Lentner has not made any efforts to pay restitution." (RR 29).

In conclusion, disbarment is the appropriate sanction given Respondent's multiple acts of dishonesty and deceit to his clients and the bad faith lawyers in the Progressive settlement.

CONCLUSION

The Florida Bar respectfully submits that the Court should approve the Referee's guilt findings, disbar Respondent and require Respondent to pay monies to the Clients' Security Fund as ordered by the Referee.

A handwritten signature in black ink, appearing to read "Ghenete Elaine Wright Muir". The signature is written in a cursive, flowing style.

Ghenete Elaine Wright Muir, Bar Counsel

CERTIFICATE OF SERVICE

I certify that this document has been E-filed with The Honorable John A. Tomasino, Clerk of the Supreme Court of Florida, with copies provided via E-mail using the E-filing Portal to John P. Seiler, Respondent's Counsel, at his designated E-mail addresses of jseiler@sszrlaw.com, dcosmo@sszrlaw.com, lsasser@sszrlaw.com, rzaden@sszrlaw.com; and David B. Rothman, Special Bar Counsel via E-Mail at DBR@Rothmanlawyers.com, Jeanne T. Melendez, Special Bar Counsel via E-Mail at jtm@Rothmanlawyers.com; and to Staff Counsel, The Florida Bar at aquintel@flabar.org on this 8 day of October, 2015.



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CERTIFICATE OF TYPE, SIZE AND STYLE AND ANTI-VIRUS SCAN

Undersigned counsel does hereby certify that this Brief is submitted in 14 point proportionately spaced Times New Roman font, and that this brief has been filed by e-mail in accord with the Court's order of October 1, 2004. Undersigned counsel does hereby further certify that the electronically filed version of this brief has been scanned and found to be free of viruses, by Norton AntiVirus for Windows.

A handwritten signature in black ink, appearing to read "Ghenete Elaine Wright Muir". The signature is fluid and cursive, with the first name being the most prominent.

Ghenete Elaine Wright Muir, Bar Counsel